

ANNUAL REPORT 2015

WHAT WE BELIEVE

MISSION

Through lasting relationships and competitive, value-added financial solutions, we help our members realize their goals and dreams while enhancing the communities we serve.

VISION

To be a neighbourly, people-focused, and financially successful Credit Union.

VALUES

People First: our employees, our members, our communities.

Leadership: lead by example in everything we do.

Integrity and Trust: strong professionalism and confidentiality.

Financial Success: yours and ours.



MESSAGE FROM THE MANAGEMENT TEAM

The 2015 year end results reflect the dedication of NCU staff, board, and loyal members to the ongoing success of Niverville Credit Union. Despite continued financial margin compression due to Bank of Canada interest rate decreases, Niverville Credit Union's assets grew by 11.3% to \$298,459,854 and net income increased by 9.4%. Strong organic growth occurred in both the loan and deposit portfolios.

A dividend of 3% was declared on all outstanding common and surplus shares, a rate that supports our goals of paying a competitive dividend and improving our capital base.

A number of new product offerings were made available to our members, such as a Redeemable GIC, RRSP Line of Credit, and a Student Chequing account. The introduction of title insurance and an additional mortgage insurance company enhanced our residential mortgage offerings. Member use of our technology continues to increase as evidenced by increased online banking activity, e-Statement selection, and increased usage of e-Transfer and mobile alert features.

A new website implementation was the major technology initiative completed this year. The new website provides the foundation for further technology enhancements planned in the upcoming years. A new phone system was implemented as well as Branch Remote Deposit Capture; they are both items that improve our operational efficiency.

Staff invested time in both further training and education as well as volunteering in the communities in which we do business.

CEO



Ken Rempel

Board Members



Alexander Wallace President



Calvin Schellenberg
1st Vice President



Libby Hanna 2nd Vice President



From a board governance perspective, training and collaboration were key themes in 2015. Some group training sessions were held along with individual director training. The board is committed to using Gap Analysis to ensure that required competencies are present at the board level as we move forward.

Niverville Credit Union is participating in a Credit Union Collaboration Group facilitated by Credit Union Central of Manitoba. This group explores collaboration opportunities among credit unions to both lower operating costs and increase services available to credit union members. This approach will help our credit union deal with challenges such as increased regulation, increased operating costs, and continued financial margin compression.

In the area of risk management, the board and management participated in sessions with Sask-Central which resulted in the development of a comprehensive Enterprise Risk Management Plan, which covers all facets of Niverville Credit Union operations. This will ensure that both potential emerging opportunities and emerging risks are reviewed under an established framework.

On behalf of the board and management, we would like to thank our staff for their commitment this past year, and thank you, our members, for your continuing support.

Ken Rempel & Alexander Wallace



Stan Doerksen Director



Patricia Lewis



John Schmitke Director



Don Doerksen Director



Our Staff

Niverville Branch Staff



Back Row Brigitte Simard, Ron Ashcroft, Richard Montgomery, Ken Rempel, Richard Pearse, Ty Wood, Darryl Rempel, Leighton Reimer, Dorothy Dyck Gerbrandt, Nancy Penner

Middle Row Kayleigh Callow, Stacy Hamm, Ashley Link, Gracy Giesbrecht, Cecile Gerardy, Christina Abolade, Carmen Giesbrecht, Kristina

Front Row Gabi Hiebert, Rosemary Johnston, Sandy Charette, Norma Toews, Samantha Rouire, Jackie Rasetti, Talitha Smith

Missing Carroll Dyck, Debbie Lamirande, Marlene Carr, Carrie Theoret, Sarah Johnson

Back Row Leona Gerbrandt, Cynthia Kroeker, Keith Wolbaum

Front Row Denise Collins, Denise McBurney, Teresa Soper

Missing Katherine Andres, Shari Voth

Landmark Branch Staff



Photos by Brigitte Simard



STAFF CONTRIBUTIONS

Our Staff Contributions to the Communities We Live and Work In for 2015

JEAN DAY

Donations were collected throughout the year at both Niverville and Landmark branches on the last Friday of every month. Landmark proceeds went to a local charity and Niverville proceeds went to Helping Hands, Youth for Christ, and the Breast Cancer Foundation.

- Supported local sports teams in both Niverville and Landmark
- Hosted a BBQ in Niverville on Fair weekend
- Christmas hampers for two families in need
- Volunteered at water station for Imagine Run
- Toy donations for Niverville Helping Hands as well as helping with the wrapping of these toys



2015 HIGHLIGHTS

- Imagine Radiothon coffee and cinnamon buns were sold in support of mental health
- Dinner in a Field
- \$5,000 donation to Niverville Firefighters
 Association to help with the purchase of a compressed air fill station so they can fill their self-contained breathing apparatus
- Launched Mobile App for Apple & Android devices including Deposit Anywhere™
- Launch of our new website which provides better communication and tools to our members in one website

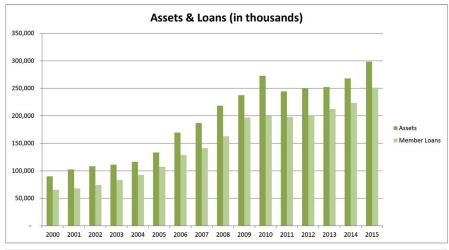


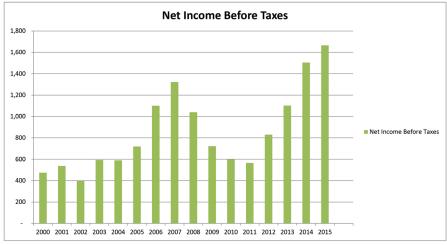
Our staff gave back to the community by volunteering throughout 2015:

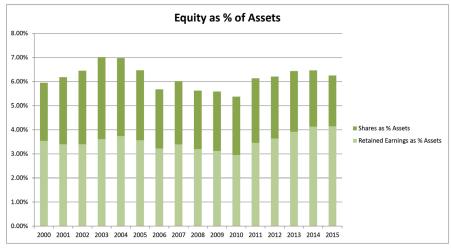
Fourth Avenue Bible Church Niverville Helping Hands Church of the Rock Crow Wing Toastmasters House of Hesed Winnipeg Word of Life Mission Church Imagine Run Iunior Achievement Heritage Life Personal Care Home Niverville Old Tyme Country Fair Southeast Home Inspirations Show United Way Winnipeg Edge Lifestyles Show Autism Society of MB Niverville Community Fellowship Clipper Ice Sports Niverville Minor Hockey
Eastman Minor Hockey
Friends of the Plex
Siloam Mission
Southland Church Food & Clothing Drive
Edge Business Expo
Group Edge Business Solutions
Landmark Arena/Landmark Minor Hockey



NIVERVILLE CREDIT UNION GROWTH











Tel: 204 956 7200 Fax: 204 926 7201 Toll-Free: 800 268 3337

www.bdo.ca

BDO Canada LLP/s.r.l. 700 - 200 Graham Avenue Winnipeg MB R3C 4L5 Canada

Report of the Independent Auditor on the Summary Financial Statements

To the Members of NIVERVILLE CREDIT UNION LIMITED

The accompanying summary financial statements, which comprise the summary consolidated balance sheet as at September 30, 2015 and the summary consolidated statement of comprehensive income, summary consolidated statement of changes in members' equity and summary consolidated statement of cash flows for the year then ended, are derived from the audited consolidated financial statements of **Niverville Credit Union Limited** for the year ended September 30, 2015. We expressed an unmodified audit opinion on those financial statements in our report dated December 15, 2015.

The summary financial statements do not contain all the statements and disclosures required by International Financial Reporting Standards. Reading the summary financial statements, therefore, is not a substitute for reading the audited financial statements of the Credit Union.

Management's Responsibility for the Summary Financial Statements

Management is responsible for the preparation of a summary of the audited financial statements on the basis described in Note 1.

Auditor's Responsibility

Our responsibility is to express an opinion on the summary financial statements based on our procedures, which were conducted in accordance with Canadian Audit Standard (CAS) 810, 'Engagements to Report on Summary Financial Statements'.

Opinion

In our opinion, the summary financial statements derived from the audited consolidated financial statements of **Niverville Credit Union Limited** for the year ended are a fair summary of those financial statements, on the basis described in Note 1.

Chartered Accountants

BDO Canade up

Winnipeg, Manitoba December 15, 2015

NIVERVILLE CREDIT UNION LIMITED Summary Consolidated Balance Sheet

September 30		2015	2014
Assets			
Funds on hand and on deposit	\$	8,424,834 \$	6,579,597
Other assets		207,497	199,180
Investments		35,554,917	34,825,477
Loans to members		251,123,740	223,206,413
Property, plant and equipment		2,668,259	2,741,200
Intangible assets		234,830	277,576
Investment property	_	245,777	231,301
	\$	298,459,854 \$	268,060,744
Liabilities and Members' Equity			
Income taxes payable	\$	36,305 \$	58,354
Other liabilities		1,009,362	1,226,336
Members' deposits		278,500,548	249,178,295
Insurance reserve		207,049	218,357
Deferred income tax liability		50,400	51,800
Members' shares	_	321,426	715,053
	_	280,125,090	251,448,195
Commitments			
Members' Equity Members' shares Provision for issue of shares Retained earnings	_	5,787,198 182,000 12,365,566	5,361,215 181,000 11,070,334
	_	18,334,764	16,612,549
	\$	298,459,854 \$	268,060,744

Approved on behalf of the Board of Directors:

Director

Director

NIVERVILLE CREDIT UNION LIMITED Summary Consolidated Statement of Comprehensive Income

For the year ended September 30		2015		2014	
Revenue					
Interest on loans to members	\$	9,015,399	\$	8,944,529	
Investment Income	Ψ	0,010,000	Ψ	0,044,020	
Liquidity deposits		788,547		636,754	
CUCM shares		70,679		43,228	
Debentures		30,142		30,225	
Depontures		00,142		00,220	
		9,904,767		9,654,736	
Cost of funds		4,982,753		4,803,416	
Gross financial margin		4,922,014		4,851,320	
		.,0==,0::		.,00.,020	
Operating Expenses					
Personnel		2,151,442		2,029,522	
Administrative		1,220,132		1,227,665	
Occupancy		557,930		541,317	
Members' security		241,053		254,112	
Organizational		162,597		163,600	
Gross operating expenses		4,333,154		4,216,216	
Less other income		1,075,162		1,023,400	
		3,257,992		3,192,816	
Gross operating income		1,664,022		1,658,504	
Provision for (recovery of) impaired loans		(24,138)		112,940	
		1,688,160		1,545,564	
Other Items					
Donations		14,255		18,995	
Distributions to members		9,244		21,179	
Income before income taxes		1,664,661		1,505,390	
Burnistan for burning Town					
Provision for Income Taxes		400 044		470.044	
Current		199,211		172,244	
Deferred		(1,400)		(7,400)	
		197,811		164,844	
Net and total comprehensive income for the year	\$	1,466,850	\$	1,340,546	

NIVERVILLE CREDIT UNION LIMITED Summary Consolidated Statement of Changes in Members' Equity

For the year ended September 30

2015

	Pr	ovision for Issue of Shares	Members' Shares	Retained Earnings	Total
Balance at September 30, 2013	\$	183,500	\$ 5,047,022	\$ 9,888,580	\$ 15,119,102
Net income for the year		-	-	1,340,546	1,340,546
Distributions to members		179,971	-	(158,792)	21,179
Issue of members' shares		(182,471)	194,317	-	11,846
Redemption of members' shares		-	(279,350)	-	(279,350)
Transfer (to) from liabilities		_	399,226	-	399,226
Balance at September 30, 2014	\$	181,000	\$ 5,361,215	\$ 11,070,334	\$ 16,612,549
Net income for the year		-	-	1,466,850	1,466,850
Distributions to members		180,862	-	(171,618)	9,244
Issue members' shares		(179,862)	185,686	-	5,824
Redemption of members' shares		-	(153,330)	-	(153,330)
Transfer (to) from liabilities		-	393,627	-	393,627
Balance at September 30, 2015	\$	182,000	\$ 5,787,198	\$ 12,365,566	\$ 18,334,764

NIVERVILLE CREDIT UNION LIMITED Summary Consolidated Statement of Cash Flows

For the year ended September 30	2015	2014
Cash Flows from Operating Activities Net income for the year	\$ 1,466,850 \$	1,340,546
Adjustments for Interest and investment revenue Interest expense Depreciation expense Provision for (recovery of) impaired loans Loss on disposal of property, plant and equipment Deferred income taxes Insurance reserve Distribution to members	(9,904,767) 4,982,753 246,159 (24,138) 309 (1,400) (11,308) 9,244	(9,654,736) 4,803,416 255,439 112,940 28,091 (7,400) (21,215) 21,179
	(3,236,298)	(3,121,740)
Change in other assets and liabilities Change in income taxes payable	 (225,291) (22,049)	(1,100,595) 48,452
Change is more and a settinities (set)	 (247,340)	(1,052,143)
Changes in member activities (net) Change in loans to members Change in members' deposits	(27,762,576) 29,238,812	(11,211,198) 15,946,444
	 1,476,236	4,735,246
Cash flows related to interest, dividends, and income taxes Interest received on loans to members Interest received on investments Interest paid on members' deposits	 8,884,786 868,087 (4,899,313)	8,758,448 695,524 (4,993,458)
	 4,853,560	4,460,514
Total cash flows from operating activities	 2,846,158	5,021,877
Cash Flows from Investing Activities Purchase of investment property Purchase of investments Redemption of investments	(26,603) (3,068,585)	- - 306,885
Purchase of property, plant and equipment Purchase of intangibles	 (105,258) (13,394)	(280,862) (12,816)
Total cash flows from investing activities	(3,213,840)	13,207
Cash Flows from Financing Activities Issue of common and surplus shares Redemption of common and surplus shares	 5,824 (153,330)	11,846 (279,350 <u>)</u>
Total cash flows from financing activities	 (147,506)	(267,504)
Net increase (decrease) in cash and cash equivalents	(515,188)	4,767,580
Cash and cash equivalents, beginning of year	 38,978,222	34,210,642
Cash and cash equivalents, end of year	\$ 38,463,034 \$	38,978,222
Comprised of the following Funds on hand and on deposit Credit Union Central of Manitoba term deposits	\$ 8,424,834 \$ 30,038,200	6,579,597 32,398,625
	\$ 38,463,034 \$	38,978,222

NIVERVILLE CREDIT UNION LIMITED Notes to Summary Consolidated Financial Statements

For the year ended September 30, 2015

1. Basis of Presentation

Management is responsible for the preparation of summary financial statements. The summary presented includes only the summary consolidated balance sheet and the summary consolidated statement of comprehensive income, summary consolidated statement of changes in members' equity and summary consolidated statement of cash flows. It does not include any other schedules or the notes to the financial statements. The summary consolidated balance sheet and summary consolidated statement of comprehensive income, summary consolidated statement of changes in members' equity and summary statement of consolidated cash flows are presented in the same detail as the audited financial statements except the note referencing has been removed.

Copies of the September 30, 2015 audited consolidated financial statements are available at the Credit Union's head office at 62 Main Street, Niverville Manitoba and online at www.nivervillecu.mb.ca.

2. Compliance with Minimum Capital and Liquidity Requirements

The Credit Union is in compliance with the capital and liquidity reserve requirements at September 30, 2015 established by the Regulations to The Credit Unions and Caisses Populaires Act of Manitoba.

Readers of the summary financial statements are advised that in order to appropriately interpret the Credit Union's capital and liquidity, the reader must refer to the audited consolidated financial statements including notes for the year ended September 30, 2015, which contain the information detailing the calculations.



IT'S YOUR JOURNEY



NivervilleCU.mb.ca

Niverville Branch

62 Main Street, Box 430 Niverville, Manitoba, ROA 1E0 Phone: 204 388 4747 Fax: 204 388 9970

Winnipeg Direct: 204 895 2000

Landmark Branch

207 Main Street, Box 57 Landmark, Manitoba, ROA OXO Phone: 204 355 4035

Fax: 204 355 4800